

Report of Independent Auditors and Financial Statements with Supplementary Schedules in Accordance with OMB Circular A-133 for

New Mexico Medical Insurance Pool

December 31, 2014 and 2013



Certified Public Accountants | Business Consultants

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REPORT OF INDEPENDENT AUDITORS

Board of Directors New Mexico Medical Insurance Pool Albuquerque, New Mexico

Report on Financial Statements

We have audited the accompanying financial statements of the New Mexico Medical Insurance Pool (Pool), which comprise the statements of net position as of December 31, 2014 and 2013, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



Board of Directors New Mexico Medical Insurance Pool Albuquerque, New Mexico

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the statement of net position of the Pool as of December 31, 2014 and 2013, and the results of its statement of revenues, expenditures and changes in net asset and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter Regarding Going Concern

The accompanying financial statements have been prepared assuming that the Pool will continue as a going concern. As discussed in the financial statements Note 2 – Going Concern, the New Mexico Federal High Risk Pool program discontinued insurance coverage for members on April 30, 2014. Management's plans regarding those matters are described in Note 2. There have been significant decreases in the Pool membership due to the enactment of the Affordable Care Act, the expansion of Medicaid, and enrollment in the commercial market. The Pool Board of Directors is considering policy and operating changes that will be consistent with the federal and regulatory environment to fill in the gaps in healthcare coverage. The Pool program cannot be terminated without legislative action and none was presented in the 2015 New Mexico State Legislative 60 day session. Therefore, the Pool is expected to continue to operate through December 31, 2015 unless legislative action is taken before then.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the accompanying management's discussion and analysis and claims development information on pages 4 through 7 and page 22 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Board of Directors New Mexico Medical Insurance Pool Albuquerque, New Mexico

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Pool's basic financial statements. The combining statement of net position and the combining statement of revenues, expenses and changes in net position, and the schedule of expenditures of federal awards as required by Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining statement of net position and the combining statement of revenues, expenses and changes in net position, and schedule of expenditures of federal awards are the responsibilities of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining statement of net position and the combining statement of revenues, expenses and changes in net position, and the schedule of expenditures of federal awards are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 15, 2015, on our consideration of the Pool's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Pool's internal control over financial reporting and compliance.

Albuquerque, New Mexico

Mess adams LLP

May 15, 2015



NEW MEXICO MEDICAL INSURANCE POOL MANAGEMENT'S DISCUSSION AND ANALYSIS YEARS ENDED DECEMBER 31, 2014 AND 2013

As management of the New Mexico Medical Insurance Pool (Pool), we offer readers of the Pool's financial statements this narrative overview and analysis of the financial activities of the Pool for the fiscal years ended December 31, 2014 and 2013.

Financial Highlights

The Pool reported a net position of \$522,155 at the close of its most recent fiscal year; the total assets were \$32,133,214 and total liabilities were \$31,611,059. The Pool maintains a net asset balance of \$522,155 at the end of each year, as required by direction of the Board of Directors. Pool revenue is generated through several sources including premiums paid by the policyholders, assessments to insurers based on the market share of their direct premiums collected within the State of New Mexico, and federal grants. Liabilities primarily consist of medical and pharmacy claims, and administrative and other operating expenses.

The assessments paid by insurers are calculated based on the overall projected and actual losses incurred by the Pool during a fiscal year. The actual loss (prior to assessments paid by insurers) for 2014 was \$99,108,661, which is a decrease of \$20,813,710 (17.36%) from 2013. The actual loss for 2013 was \$119,922,371 which was an increase of \$17,955,585 (17.61%) from the 2012 \$101,966,786 loss amount.

Overview of the Financial Statements

The Pool was established by the 1987 New Mexico State Legislature. The Pool was created to provide access to comprehensive health insurance coverage to residents of New Mexico who are denied health insurance and considered uninsurable. The Pool also provides health benefit portability coverage to New Mexicans who have exhausted COBRA benefits and have no other portability options available to them.

The Pool is funded through premiums received from policyholders, assessments against insurance companies authorized to transact health insurance in New Mexico ("insurers"), as well as a Federal program grant to States for the operation of qualified high-risk pools. In addition, all insurers authorized to conduct business in New Mexico are required to be members of the Pool and must pay an initial assessment of \$500.

On July 1, 2010, the Pool began operating the New Mexico Federal High Risk Pool (Federal Pool) through a contract with the State of New Mexico's Human Services Department (HSD), as authorized by the Secretary of the Department of Health and Human Services (HHS). The Federal Pool was created as a result of the Patient Protection and Affordable Care Act, Public Law 111-148 (ACA), as a temporary high risk health insurance pool program. The Federal Pool provided coverage to uninsured individuals with pre-existing medical conditions and filled the gap until the ACA went into effect January 1, 2014. The Federal Pool program ended April 30, 2014.

The Federal Pool was funded through premiums received from policyholders, subsidies from the New Mexico Medical Insurance Pool, and funds set aside by the ACA for the operation of federal high risk pools.

NEW MEXICO MEDICAL INSURANCE POOL MANAGEMENT'S DISCUSSION AND ANALYSIS YEARS ENDED DECEMBER 31, 2014 AND 2013

Condensed Financial Information										
	2014	2013	2012							
SUMMARY BALANCE SHEETS										
Total Assets - current	\$ 32,133,214	\$ 38,287,387	\$ 30,754,218							
Accrued claims and processing costs Other payables - current	21,014,876 10,596,183	32,446,374 5,318,858	28,252,754 1,979,309							
Total liabilities - current	31,611,059	37,765,232	30,232,063							
Net Position	\$ 522,155	\$ 522,155	\$ 522,155							
SUMMARY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION										
Premiums	\$ 22,967,888	\$ 34,091,541	\$ 31,255,619							
Assessments	99,116,661	119,929,371	101,973,787							
Grant income	1,607,017	1,382,204	1,721,599							
Federal contracts	4,753,655	24,902,112	21,507,006							
Other income	9,640	12,289	17,674							
Total operating revenues	128,454,861	180,317,517	156,475,685							
Operating expenses										
Claims and related processing costs	126,827,136	178,836,690	154,640,642							
General and administrative	1,627,725	1,480,827	1,835,043							
Total operating expenses	128,454,861	180,317,517	156,475,685							
Change in Net Position	\$ -	\$ -	\$ -							

Overall financial analysis – Total assets for the State Pool decreased from 2013 to 2014 due to reduced premium revenue from declining membership, and a decrease in the budgeted loss amount. Federal contract revenues were reduced due to the end of the Federal Pool on April 30, 2014.

Although rates increased an average 12% on January 1, 2014, the Pool experienced a reduction in earned premium in the amount of approximately \$11.1 million due to a 42% decline in membership. As would be expected, with the decline in membership, the claims and administrative expenses decreased.

Pool activities – In January 2014, premium rates increased an average of 12% due to an increase in the standard risk rates. The rates were set at 105% of the standard risk rate. The rates were also modified to eliminate the differential between male and female rates. The average impact of "non-gender" specific rating was a 1% increase for males and a 1% decrease for females. In addition, the \$7,500 and \$10,000 deductible plans were eliminated due to their cost sharing exceeding the 2014 ACA maximum out of pocket amount of \$6,350. Pool membership had a net decrease of 3,647 members, ending 2014 with a total membership of 5,033.

NEW MEXICO MEDICAL INSURANCE POOL MANAGEMENT'S DISCUSSION AND ANALYSIS YEARS ENDED DECEMBER 31, 2014 AND 2013

When the Affordable Care Act (ACA) was signed into law in 2010, it created the Federal Pool as a temporary program to provide health coverage to uninsured people with pre-existing conditions until key parts of the health care law took effect on January 1, 2014. In 2014, health insurance companies can no longer deny an individual coverage or charge more for a new policy because of a health condition. Open enrollment for these health insurance companies and the NM State Exchange began October 15, 2013 for a January 1, 2014 effective date. Open enrollment ended March 31, 2014. In addition to the ACA, many State and Federal Pool enrollees qualified for the newly expanded Medicaid program in New Mexico, Centennial Care. The program is being offered to qualifying adults, ages 19-64, with incomes below 138% of the federal poverty level.

Budget analysis – In, 2014 Pool losses were \$99.1 million, \$10.3 million less than budgeted. Earned premium was 20.6% less than forecast and overall, income was 5% less than projected. Claims expense was 12% less and operating expenses were 5% less than forecast.

Membership in the Low Income Premium Program (LIPP) was 25% less than anticipated, while 58% of Pool policyholders participated in the LIPP. Overall, there was a 42% decrease in membership, due to implementation of the Affordable Care Act (ACA) and policyholders enrolling in the State Exchange, Centennial Care, or the commercial market. For the past several years, enrollment increases had been trending at an annual rate of 20%.

Current trends and conditions and future impact - New Mexico Medical Insurance Pool

The implementation of marketplace exchanges, the expansion of Medicaid eligibility, and the provision within the Affordable Care Act that mandates guaranteed issue of individual health coverage policies will continue to have an impact on new enrollment to the Pool and within the Pool as current enrollees transition to other coverage.

The current three year administrative services agreement with Blue Cross Blue Shield expired December 31, 2014. There is a provision for two one year extensions, the first of which has been executed. The agreement is now effective through December 31, 2015.

In 2014, a "run-out fee" for "run out services" commences once Pool enrollment decreases to 7,656 policyholders. In 2014, the run-out fee is \$158.85 (three times the per member per month fee) for each policyholder terminating coverage in the Pool. Calculation of a run-out fee began in March, 2014 when enrollment went from 7,916 in February to 7,440 in March. Run-out fees are calculated and paid monthly, based on the net decrease in enrollment occurring during the previous month. Run-out services are provided for twelve months after the termination date in order to process claims incurred by a policyholders prior to their termination date. No claims already paid or denied shall be adjusted after the expiration of the twelve month run-out period.

Upon a decrease in enrollment of less than 2,100 policyholders, the administrative service fee will transition from a per member per month fee to a flat monthly fee. This level was not reached in 2014. In December 2014, Pool membership had decreased to 5,033 policyholders.

NEW MEXICO MEDICAL INSURANCE POOL MANAGEMENT'S DISCUSSION AND ANALYSIS YEARS ENDED DECEMBER 31, 2014 AND 2013

New Mexico Federal High Risk Pool

In June 2013, HHS and HSD entered into a revised contract for the funding of the Federal Pool program which included an amended contract provision whereby the Federal Pool program will be reimbursed for all claims and claim processing costs incurred through May 31, 2013, and for all claims run-out processed during the 18-month period commencing on January 1, 2014. However, for claims incurred during the period of June 1, 2013 through December 31, 2013, the Federal Pool will not be reimbursed for any claims or claims processing costs in excess of \$12.2 million, which amount was funded to the Pool in June of 2013. At December 31, 2013, \$1,541,881 of the \$12.2 million was unexpended and carried forward on January 1, 2014 as unearned income. The income was earned in the month of January, 2014.

In October 2013, the reimbursable amount for June 1, 2013 through December 31, 2013, was modified from \$12,200,000 to \$18,548,375.

In November 2013, the contract was modified from \$18,548,375 to \$18,571,145, in order to allow the contractor to implement marketing and outreach procedures to assist HHS in providing for the transition of eligible enrollees into qualified health plans.

In December 2013, the contract was modified to extend the pre-existing condition insurance plan (PCIP) through January 31, 2014. Funding was increased from \$18,571,145 to \$21,190,959.

In January 2014, the contract was modified to extend the PCIP through March 31, 2014, with an eighteen month closeout period. The estimated cumulative reimbursable costs for the base period were amended from \$51,181,071 to \$51,764,737 and the estimated reimbursable cost for the period June 1, 2013 through March 31, 2014 was amended from \$21,190,959 to \$20,607,293.

In March 2014, the contract was modified to extend the PCIP through April 30, 2014, with an eighteen month closeout period, projected as May 1, 2014 through October 31, 2015. The cumulative reimbursable costs for the base period and the estimated reimbursable costs did not change.

Per the contract, the State Pool has up to eighteen months to complete the close-out process. It is at the State Pool's discretion as to the actual end date of the close-out period, as long as the close-out period does not go beyond the eighteen month deadline of October 31, 2015. The NMMIP Board approved a twelve month close-out period. As of December 31, 2014, the amount expended under the federal contract was \$65,365,530. The remaining balance available for reimbursement for the close-out period of January 1, 2015 through October 31, 2015 is \$7,006,500.

NEW MEXICO MEDICAL INSURANCE POOL STATEMENTS OF NET POSITION

ASSETS

		Decem	1,	
		2014		2013
Cash Assessments receivable	\$	25,271,773 4,829,183	\$	27,774,277 7,630,220
Receivable from HHS		30,600		
Receivable from third-party administrator		2,001,658		2,882,890
Total assets	\$	32,133,214	\$	38,287,387
LIABILITIES AND NET POSITIO	N			
Estimated claims incurred but not reported	\$	11,826,000	\$	15,607,000
Accrued claims		8,393,876		15,508,374
Accrued claims processing costs		795,000		1,331,000
Assessment refunds payable		9,410,187		2,358,539
Unearned premiums and subsidized assessments		363,640		843,415
Payable to administrator		817,270		574,519
Unearned HHS Revenue		3,911		1,541,882
Accounts payable		1,175		503
Total liabilities		31,611,059		37,765,232
Net position		522,155		522,155
Total liabilities and net position	\$	32,133,214	\$	38,287,387

NEW MEXICO MEDICAL INSURANCE POOL STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

	Years Ended	December 31,
	2014	2013
OPERATING REVENUES		
Premiums	\$ 22,967,888	\$ 34.091.541
	•	, ,-
Assessments	99,108,661	119,922,371
Federal contracts	4,753,655	24,902,112
Initial assessments	8,000	7,000
Grant income	1,607,017	1,382,204
Interest income	7,832	9,287
Other income	1,808	3,002
Total operating revenues	128,454,861	180,317,517
OPERATING EXPENSES		
Claims	122,834,038	172,502,633
Claims processing costs	3,993,098	6,334,057
General and administrative	1,627,725	1,480,827
Total operating expenses	128,454,861	180,317,517
CHANGE IN NET POSITION	-	-
NET POSITION at beginning of year	522,155	522,155
NET POSITION at end of year	\$ 522,155	\$ 522,155
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NEW MEXICO MEDICAL INSURANCE POOL STATEMENTS OF CASH FLOWS

	Years Ended December 31,				
	2014	2013			
CASH FLOWS FROM OPERATING ACTIVITIES Receipts from policyholders and insurers Proceeds from grants Payments for claims and claims processing costs Payments to providers and suppliers Interest received	\$ 135,525,583 1,607,017 (138,258,634) (1,384,302) 7,832	\$ 178,597,113 1,382,204 (174,643,070) (1,430,663) 9,287			
Net cash (used in) provided by operating activities	(2,502,504)	3,914,871			
NET (DECREASE) INCREASE IN CASH	(2,502,504)	3,914,871			
CASH, beginning of year	27,774,277	23,859,406			
CASH, end of year	\$ 25,271,773	\$ 27,774,277			
RECONCILIATION OF CHANGES IN NET POSITION to net cash provided by operating activities					
CHANGES IN NET POSITION	\$ -	\$ -			
ADJUSTMENTS TO RECONCILE CHANGE IN NET POSITION to net cash (used in) provided by operating activities Changes in assets and liabilities Assessments receivable Receivable from HHS Receivable from administrator Assessment refunds payable Estimated claims incurred but not reported Accrued claims Accrued claims processing costs Unearned premiums and subsidized assessments Payable to administrator Accounts payable Unearned HHS contract revenue Total adjustments	2,801,037 (30,600) 881,232 7,051,648 (3,781,000) (7,114,498) (536,000) (479,775) 242,751 672 (1,537,971) (2,502,504)	(6,692,335) 2,961,624 112,413 2,358,539 2,602,000 1,430,620 161,000 (611,036) 53,221 (3,057) 1,541,882 3,914,871			
Net cash (used in) provided by operating activities	\$ (2,502,504)	\$ 3,914,871			

NEW MEXICO MEDICAL INSURANCE POOL NOTES TO FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies

Operations – The New Mexico Medical Insurance Pool (Pool) was formed as an unincorporated not-for-profit entity by the New Mexico Legislature in 1987. The purpose of the Pool is to provide comprehensive health insurance coverage to eligible individuals.

Effective July 1, 2010, the Pool began claims processing services for the New Mexico Federal High Risk Pool (Federal Pool) through a contract with the State of New Mexico's Human Services Department (HSD). The Federal Pool was created as a result of the Patient Protection and Affordable Care Act, Public Law 111-148, which authorized the Secretary of the Department of Health and Human Services (HHS) to enter into contract with States to establish and operate temporary high risk health insurance pool programs to provide coverage for uninsured individuals with pre-existing conditions beginning in 2010 and ending on April 30, 2014 (see also Note 6). The contract between HHS and HSD requires an annual audit of the finances of the Federal Pool program, which is issued as a separate report.

The funding for the Pool program (excludes the Federal Pool program) comes from premiums received from policyholders, assessments against insurance companies authorized to transact health insurance in New Mexico ("insurers"), as well as a Federal program grant to States for the operation of qualified highrisk pools. All insurers are required to be members of the Pool and must pay an initial assessment of \$500.

Subsequent to each fiscal year, the Board determines the need to levy an assessment and, if necessary, the assessment is made against insurers using a pro rata allocation based on health insurance written in the State of New Mexico during the previous calendar year. The Board may also make interim billings as may be reasonable and necessary for the organizational or interim operating expenses of the Pool. The Pool records assessment revenue at the time the Pool determines a premium deficiency is reasonably estimable, which is generally at the end of each fiscal year, and to the extent the Pool has an enforceable legal claim to the assessments and the collectibility of the assessments is probable and reasonably estimable.

If assessments for a fiscal year exceed actual losses and administrative expenses of the State Pool Program for that fiscal year, the excess assessments are refunded, and recorded as accrued assessment refunds for that fiscal year. Any deficit incurred by the State Pool program shall be recouped by assessments apportioned among the members as described above. Deficiency assessment revenues in the financial statements are shown net of assessment reversals, if any.

The funding for the Federal Pool program comes from premiums received from policyholders and HHS contract funding. Individuals, who meet both the eligibility requirements of the Federal Pool program and the State Pool program, are enrolled in the Federal Pool program, and their premiums are subsidized by the State Pool program according to the program's existing eligibility requirements.

The Pool is administered by Blue Cross and Blue Shield of New Mexico (BCBSNM).

NEW MEXICO MEDICAL INSURANCE POOL NOTES TO FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies (continued)

Basis of presentation – The Pool follows GASB Statement No. 62, *Codification of Accounting and Financial Reporting Contained in Pre-November 30, 1989 and AICPA Pronouncements,* which incorporates into the GASB's authoritative literature certain accounting and financial reporting guidance that is included in pronouncements issued on or before November 30, 1989, which does not conflict with or contradict GASB Pronouncements.

The Pool follows GASB Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*, which requires amounts that are reported as deferred outflows of resources in the statement of net position in a separate section following assets. Similarly, amounts that are required to be reported as deferred inflows of resources have been reported in a separate section following liabilities. The statement of net position reports all assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position. Net position represents the difference between all other elements in the statement of net position and has been displayed in three components – net investment in capital assets, restricted, and unrestricted. There was no net investment in capital assets or restricted items in 2014 or 2013.

Effective January 1, 2013, the Pool adopted GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*, which requires items previously reported as assets and liabilities to be classified as deferred outflows of resources and deferred inflows of resources or recognize items previously reported as assets and liabilities as outflows of resources or inflows of resources. There were no changes to classifications required to 2013 balances.

The accompanying financial statements include the accounts and activity of the State Pool, as well as the activity of the Federal Pool, operated as a separate program of the Pool. All inter-program accounts and activity have been eliminated in the accompanying financial statements.

Under GASB requirements, the Pool is presented as an enterprise fund. Enterprise funds are used to account for those operations that are financed and operated in a manner similar to private business. Enterprise funds are reported using the flow of economic resources measurement focus and the full accrual basis of accounting. Accordingly, revenues are recognized when they are earned and expenses are recognized at soon as the liabilities are incurred.

Enterprise funds distinguish *operating* revenues and expenses from *nonoperating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. As an operator of the State Pool Program and the Federal Pool program, the principal operating revenues of the Pool are premiums from policyholders, assessments against insurers in the State of New Mexico, grant proceeds that subsidize the operation of the Pool, and contract funding received from HHS.

Operating expenses of the Pool include the claims and general and administrative expenses. All expenses of the Pool are considered operating expenses.

NEW MEXICO MEDICAL INSURANCE POOL NOTES TO FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies (continued)

Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

Cash – Cash consists of cash and a repurchase agreement held with a single financial institution. The Pool is exposed to custodial credit risk in the event its deposits are not fully insured or collateralized, or are collateralized by securities held by the financial institution. The Pool's maintains its cash in the form of non-interest and interest bearing deposits with financial institutions that are believed to be of high credit quality. As of December 31, 2014, all of the balance was properly insured. As of December 31, 2013, \$4,106,077, was uninsured and uncollateralized and exposed to custodial credit risk.

The Pool's repurchase agreement is 100% collateralized by securities held by the financial institution, which subjects the Pool to custodial credit risk in the event of failure of the financial institution. The amount of such exposure is the balance of the repurchase agreement of \$24,922,348 and \$19,511,817 at December 31, 2014 and 2013, respectively. Management monitors the financial condition of this financial institution and does not believe any significant credit risk exists at this time. The Pool has no deposit policy limiting the custodial credit risk of its deposits.

The Pool considers all highly liquid financial instruments with original maturities of three months or less to be cash equivalents for the purposes of the statement of cash flows.

Assessments receivables – The Pool levies assessments against health insurers registered in the State of New Mexico on an annual basis. Interim billings are invoiced as necessary to provide sufficient revenue to continue the operation of the Pool throughout the year. The invoiced amounts are due within 30 days. No allowance is provided for doubtful accounts receivable as management considers all accounts to be collectible based on past experience. Although not expected, in the event management determines an account uncollectible, the balance would be written off to bad debts expense.

Receivable from HHS – The Federal Pool program recognizes federal revenue from HHS for reimbursement of claims paid that are in excess of premiums received from the plan participants and premium subsidies received from the Pool. The receivable from HHS is considered fully collectible and, accordingly, does not include a provision for bad debts.

Receivable from and payable to administrator – The administrator of the Pool, Blue Cross Blue Shield of New Mexico (BCBSNM), initially pays for all claims and claims processing costs, and is reimbursed by the Pool. The administrator also bills and receives all premiums on behalf of the Pool, which are then passed onto the Pool.

NEW MEXICO MEDICAL INSURANCE POOL NOTES TO FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies (continued)

In exchange for all the administration services provided by the administrator, the State Pool program pays an administration fee on a per member per month basis at a rate of \$58.59 and \$50.45 for 2014 and 2013, respectively. In addition to the administrative fees above, the Pool pays for disease management services on a per member per month basis at a rate of \$2.80 for 2014 and 2013.

In exchange for all the administration services provided by the administrator, the Federal Pool program pays an administration fee on a per member per month basis at a rate of \$48.15 for 2014 and 2013.

In addition to the administrative fees above, the Federal Pool program pays for disease management services on a per member per month basis at a rate of \$2.80 for 2014 and 2013.

All such amounts are settled between the Pool and the administrator on a monthly basis. The receivable from administrator is considered fully collectible and, accordingly, does not include a provision for bad debts.

Estimated claims incurred but not reported – This liability represents benefits due policyholders and providers for services provided but not yet recorded or paid. The Pool's actuarial estimate of this liability considers historical experience and subjective judgments, and is based on the development method. Management reviews the actuarial assumptions used in determining the liability. The amount ultimately paid may be more or less than such estimates. Accounting estimates are subject to change and the effects of such changes are recognized in the period in which they can be reasonably estimated. The Pool does not report estimated claims incurred on the Federal Pool program as it has not retained the risk of loss on its insurance policies.

Net position – Net position of the Pool were \$522,155 as of December 31, 2014 and 2013. The amount represents the historical excess of the Pool's premiums and assessments revenues over its costs. The Pool accrues assessments revenue or refunds (contra-revenue) at the end of each calendar year based on the Pool's income or loss prior to those final assessments and, accordingly, there was no operating income or loss reported in 2014 or 2013. Management and the board of directors routinely review the appropriateness of the amount of net position and believe such amount is appropriate as of December 31, 2014 and 2013.

Earned and unearned premium revenue – Premium revenue is recognized as revenue in the month premiums are earned. Policyholders pay premiums monthly over their contract period, which is determined by the effective date of their policy. Policyholders who do not remit their premiums within 45 days of the monthly due date are eliminated from the plan. Delinquent premium payments are recognized as revenue upon collection and are not accrued.

Grant revenue – Grant revenue received by the State Pool is considered voluntary non-exchange revenue under governmental accounting standards. Accordingly, revenues are recorded when all underlying eligibility requirements have been met, which occurs when the Pool has incurred an allowable expenditure under the terms of the grant agreement.

NEW MEXICO MEDICAL INSURANCE POOL NOTES TO FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies (continued)

Income and premium taxes – In management's opinion the Pool provides an essential governmental function to its members as described in Section 115 of the Internal Revenue Code and, accordingly, the Pool is exempt from such taxes. No provision for such taxes is included in the accompanying financial statements. The Pool is also exempt from State of New Mexico taxes.

Subsequent events – Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are available to be issued. The Pool recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing the financial statements. The Pool's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after the balance sheet date and before financial statements are available to be issued.

The Pool has evaluated subsequent events through May 15, 2015, which is the date the financial statements were available to be issued.

Note 2 - Going Concern

As described above, the New Mexico Medical Insurance Pool (Pool) was formed as an unincorporated not-for-profit entity by the New Mexico State Legislature in 1987. The purpose of the Pool is to provide access to health insurance coverage to all residents of New Mexico who are denied adequate health insurance and are considered uninsurable.

Due to the enactment of Affordable Care Act, which includes the addition of a State Exchange and the restructuring of the Medicaid program, the Pool is slowly transitioning members to other coverage through the New Mexico Health Insurance Exchange, Medicaid, and the commercial market.

The Pool supplemented the contract with Delta Consulting Group, Inc. by adding an incentive plan to decrease Pool membership by helping transition Pool policyholders into qualified health plans. In addition, a program has been established that provides a \$300 transition fee to a qualified agent that assists a Pool member transition from the Pool to other insurance.

The New Mexico Federal High Risk Pool program was created through the Patient Protection and Affordable Care Act as a temporary high risk health insurance pool program, and after several extensions, discontinued providing health insurance coverage April 30, 2014. Per the contract, the State Pool has up to eighteen months to complete the close-out process. It is up to the State Pool's discretion as to the actual end date of the close-out period, as long as the close-out period does not go beyond the eighteen month deadline of October 31, 2015. The State Pool determined a twelve month run out period to be sufficient. For the period June 1, 2013 through April 30, 2014, HHS is not obligated to reimburse the State Pool for costs incurred in excess of the \$20.6 million federal contract reimbursement amount.

NEW MEXICO MEDICAL INSURANCE POOL NOTES TO FINANCIAL STATEMENTS

Note 3 - Related Party Transactions with BCBSNM

Included in claims processing costs in the accompanying statements of revenues, expenses and changes in net position are \$4,529,098 and \$6,334,057 in expenses associated with administration services provided by BCBSNM, including claims processing, premium billing and collection, and related matters for the years ended December 31, 2014 and 2013, respectively.

For its proportionate share of assessments, BCBSNM paid the Pool \$33,127,754 and \$31,314,161 in 2014 and 2013, respectively. As of December 31, 2014, \$2,403,725 was payable back to BCBSNM as an assessment refund.

Note 4 - Line-of-Credit

The Pool had a \$2,000,000 line-of-credit from a local financial institution, expiring September 28, 2015. Interest, payable monthly, is variable at the bank's prime rate (4% at December 31, 2014). There were no balances outstanding as of December 31, 2014 or 2013, and there were no draws against the line-of-credit in either 2014 or 2013.

Note 5 - Liability for Claims and Claim Adjustment Expenses

The State Pool programs liability for claims and claim processing costs includes an amount determined from claims reports and an amount for claims incurred but not reported. Estimates of the liability for amounts incurred but not reported as of December 31, 2014 and 2013 have been based on an actuarial evaluation of the program's historical claims experience, industry data, and other factors. Estimated claims processing costs are accrued when the related liability for unpaid claims is accrued, and represents the costs of paying the administrator to process all remaining claims, which is estimated at 3 months of typical administrative charges. While management believes that these estimates are adequate, actual incurred but unpaid claims and claim processing costs may vary significantly from the amount provided.

Changes in reserves for claims and claims processing costs were as follows for the years ended December 31:

\$ 32,446,374	\$ 28,252,754
2,675,775	1,159,526
124,151,361	177,677,164
126,827,136	178,836,690
35,122,149	29,412,280
103,136,485	145,230,790
138,258,634	174,643,070
\$ 21,014,876	\$ 32,446,374
	2,675,775 124,151,361 126,827,136 35,122,149 103,136,485 138,258,634

Note 5 - Liability for Claims and Claim Adjustment Expenses (continued)

Incurred claims and claim adjustment expenses for the State Pool program for the years ended December 31, 2014 and 2013 includes \$2,675,775 in favorable and \$1,159,526 in favorable, respectively, development on prior years' claims. Claims and claims processing costs paid for the Federal Pool program for the years ended December 31, 2014 and 2013 were \$5,080,620 and \$32,164,786, respectively, and were included in the claims and claims processing balances presented in the statements of revenues, expenses and changes in net position.

Note 6 - Contingencies and Subsequent Events

NMMIP, through its Federal Pool program, acts as a claims servicer on the State of New Mexico's federal high risk pool program, formed as the result of the Affordable Care Act of 2010. The Federal Pool program is contracted with the State of New Mexico Human Services Department (HSD) to process claims of this federal high risk pool program, and HSD is contracted with the United States Department of Health and Human Services (HHS) for its operation and administration. Historically, the Federal Pool has not retained risk associated with the Federal Pool program claims and administrative costs, as all such costs are reimbursed to the Federal Pool. The provisions of these historical contracts have included termination of contract provisions that stipulated the Federal Pool will be reimbursed for all claims and claim processing costs, including those costs incurred during the run-out phase of the claims cycle. As of December 31, 2014, the amount expended under the federal contract was \$65,365,530.

In September 2013, HHS and HSD entered into a revised contract for the funding of the Federal Pool program which included an amended contract provision whereby HHS would resume risk of the Federal High Risk Pool program claims and administrative costs through April 30, 2014, and for all claims runout processed during the 18-month period commencing on May 1, 2014. It is up to the State Pool's discretion as to the actual end date of the close-out period, as long as the close-out period does not go beyond the eighteen month deadline of October 31, 2015. NMMIP and HHS have mutually agreed to shorten the run-out period to a 12-month period commencing on May 1, 2014. The remaining balance available for reimbursement for the close-out period of January 1, 2015 through October 31, 2015 is \$7,006,500. As of May 15, 2015, the NMFHRP had a net of approximately \$28,000 due back to HHS for adjustments to incurred expenses. No provisions have been made in the financial statements should the claims exceed the federal maximum.



SUPPLEMENTAL INFORMATION

NEW MEXICO MEDICAL INSURANCE POOL COMBINING STATEMENT OF NET POSITION DECEMBER 31, 2014

ASSETS

	Med	New Mexico lical Insurance ool Program	Fed R	w Mexico leral High isk Pool rogram	Elir	ninations		Total
Cash	\$	25,270,773	\$	1,000	\$	<u>-</u>	\$	25,271,773
Assessments receivable	•	4,829,183	4	-	*	-	4	4,829,183
Receivable from third-party administrator		1,997,746		3,912		-		2,001,658
HHS receivable		-		30,600				30,600
Due from NMMIP		1,693				(1,693)		<u>-</u>
Total assets	\$	32,099,395	\$	35,512	\$	(1,693)	\$	32,133,214
	LIABIL	ITIES AND NET	POSIT	ION				
Estimated claims incurred but not reported	\$	11,826,000	\$	-	\$	-	\$	11,826,000
Accrued claims		8,393,876		-		-		8,393,876
Accrued claims processing costs		795,000		-		-		795,000
Assessment refunds payable		9,410,187		-		-		9,410,187
Unearned premiums and subsidized assessments		363,640		-		-		363,640
Payable to administrator		787,362		29,908		-		817,270
HHS payable		-		3,911		-		3,911
Accounts payable		1,175		-		-		1,175
Due to NMFHRP		-		1,693		(1,693)		
Total liabilities		31,577,240		35,512		(1,693)		31,611,059
Net position		522,155						522,155
Total liabilities and net position	\$	32,099,395	\$	35,512	\$	(1,693)	\$	32,133,214

NEW MEXICO MEDICAL INSURANCE POOL COMBINING STATEMENT OF NET POSITION DECEMBER 31, 2013

ASSETS

	New Mexico Medical Insurance Pool Program		New Mexico Federal High Risk Pool Program		Eliminations		Total		
Cash	\$	24,117,894	\$	3,656,383	\$	_	\$	27,774,277	
Assessments receivable		7,630,220		-		-		7,630,220	
Receivable from administrator		2,652,492		230,398		-		2,882,890	
Due from NMMIP		-		214,164		(214,164)		-	
Total assets	\$	34,400,606	\$	4,100,945	\$	(214,164)	\$	38,287,387	
LIABILITIES AND NET POSITION									
Estimated claims incurred but not reported	\$	15,607,000	\$	-	\$	-	\$	15,607,000	
Accrued claims		13,046,320		2,462,054		-		15,508,374	
Accrued claims processing costs		1,331,000		-		-		1,331,000	
Assessment refunds payable		2,358,539		-				2,358,539	
Unearned premiums and subsidized assessments		821,555		21,860		-		843,415	
Payable to administrator		499,370		75,149		-		574,519	
Unearned HHS revenue		-		1,541,882				1,541,882	
Accounts payable		503		-		-		503	
Due to NMFHRP		214,164		-		(214,164)			
Total liabilities		33,878,451		4,100,945		(214,164)		37,765,232	
Net position		522,155				-		522,155	
Total liabilities and net position	\$	34,400,606	\$	4,100,945	\$	(214,164)	\$	38,287,387	

NEW MEXICO MEDICAL INSURANCE POOL COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION DECEMBER 31, 2014

	Insurance Pool Fede		New Mexico Federal High Risk Pool Program		Eliminations		Total
OPERATING REVENUES							
Premiums	\$ 22,703,627	\$	264,261	\$	-	\$	22,967,888
Assessments	99,108,661		294,949		(294,949)		99,108,661
Federal contracts	-		4,753,655		-		4,753,655
Initial assessments	8,000		-		-		8,000
Grant income	1,607,017		-		-		1,607,017
Interest income	7,832		-		-		7,832
Other income	1,808		<u> </u>		-		1,808
Total operating revenues	 123,436,945		5,312,865		(294,949)		128,454,861
OPERATING EXPENSES							
Claims	117,864,183		4,969,855		-		122,834,038
Claims processing costs	3,882,333		110,765		_		3,993,098
General and administrative	 1,690,429		232,245		(294,949)		1,627,725
Total operating expenses	123,436,945		5,312,865		(294,949)		128,454,861
CHANGE IN NET POSITION	-		-		-		-
NET POSITION at beginning of year	 522,155						522,155
NET POSITION at end of year	\$ 522,155	\$	-	\$		\$	522,155

NEW MEXICO MEDICAL INSURANCE POOL COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION DECEMBER 31, 2013

	New Mexico Medical Insurance Pool Program		New Mexico Federal High Risk Pool Program		E	liminations	Total	
OPERATING REVENUES								
Premiums	\$	30,391,943	\$	3,699,598	\$	-	\$	34,091,541
Assessments		119,922,371		3,818,829		(3,818,829)		119,922,371
Federal contracts		-		24,902,112		-		24,902,112
Initial assessments		7,000		-		-		7,000
Grant income		1,382,204		-		-		1,382,204
Interest income		9,287		-		-		9,287
Other income		3,002		<u>-</u>				3,002
Total operating revenues		151,715,807		32,420,539		(3,818,829)		180,317,517
OPERATING EXPENSES								
Claims		141,201,356		31,301,277		-		172,502,633
Claims processing costs		5,470,548		863,509		-		6,334,057
General and administrative		5,043,903		255,753		(3,818,829)		1,480,827
Total operating expenses		151,715,807		32,420,539	1	(3,818,829)		180,317,517
CHANGE IN NET POSITION		-		-		-		-
NET POSITION at beginning of year		522,155		-		-		522,155
NET POSITION at end of year	\$	522,155	\$	-	\$	-	\$	522,155

NEW MEXICO MEDICAL INSURANCE POOL CLAIMS DEVELOPMENT INFORMATION REQUIRED SUPPLEMENTARY INFORMATION

	<u>2005</u>	2006	2007	2008	2009	<u>2010</u>	<u>2011</u>	<u>2012</u>	2013	<u>2014</u>
Net Required Contributions and Investment Income	17,093,079	31,084,026	41,519,818	65,014,858	92,058,588	110,010,944	135,788,722	154,747,897	178,932,311	126,846,036
Unallocated Expenses (G&A)	435,957	543,484	662,161	812,118	827,569	947,842	1,399,242	1,835,043	1,480,827	1,627,725
Estimated Claims and Expenses End of Policy Year	19,374,090	30,706,234	44,695,967	66,316,115	93,359,998	110,483,903	136,059,337	155,734,708	177,677,164	124,151,361
Paid (cumulative) as of: End of Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Nine Years Later Reestimate incurred Claims and Expense	15,999,090 18,293,707 18,302,463 18,300,728 18,301,871 18,325,707 18,325,707 18,325,707 18,325,707	25,028,031 29,391,364 29,351,396 29,346,595 29,354,537 29,388,740 29,388,740 29,388,740	36,977,062 43,453,791 43,500,856 43,502,447 43,542,991 43,498,558 43,498,558 43,498,558	59,456,386 65,737,872 65,518,911 65,512,997 65,489,278 65,489,278	81,628,239 93,490,399 93,001,868 93,149,601 93,149,601	86,897,362 111,240,876 111,798,058 111,799,853 111,799,853	108,631,137 136,468,838 143,429,390 143,429,390	127,481,954 158,784,361 159,589,224	145,230,790 178,705,810	103,136,485
End of Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Increase (Decrease) in estimated incurred claims and expenses from end of policy year	19,374,090 18,293,707 18,302,463 18,300,728 18,301,871 18,325,707 18,325,707 18,325,707 18,325,707	30,706,234 29,394,275 29,351,396 29,346,595 29,354,537 29,388,740 29,388,740 29,388,740	44,695,967 43,456,702 43,500,856 43,502,447 43,542,991 43,498,558 43,498,558 43,498,558	66,316,115 65,737,872 65,518,911 65,512,997 65,489,278 65,489,278	93,359,998 93,654,515 93,001,868 93,149,601 93,149,601	110,483,903 111,242,560 111,798,058 111,799,853 111,799,853	136,059,337 136,480,620 143,429,390 143,429,390	155,734,708 158,851,168 159,589,224	177,677,164 178,806,481	124,151,361
end of policy year	(1,048,383)	(1,317,494)	(1,197,409)	(826,837)	(210,397)	1,315,950	7,370,053	3,854,516	1,129,317	-

NEW MEXICO MEDICAL INSURANCE POOL SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED DECEMBER 31, 2014

Federal Grantor/ Program Title	Federal CFDA Number	Federal Program or Vard Amount
Department of Health and Human Services		
Grants to States for Operation of Qualified High-Risk Pools	93.780	\$ 1,607,017

Note - Basis of Presentation:

The Schedule of Expenditures of Federal Awards is prepared on the accrual basis of accounting.



REPORT OF INDEPENDENT AUDITORS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors New Mexico Medical Insurance Pool Albuquerque, New Mexico

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the New Mexico Medical Insurance Pool (Pool), which comprise the statement of financial position as of December 31, 2014, and the related statements of revenues, expenses and changes in net position and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 15, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the New Mexico Medical Insurance Pool's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the New Mexico Medical Insurance Pool's internal control. Accordingly, we do not express an opinion on the effectiveness of the New Mexico Medical Insurance Pool's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any



Board of Directors New Mexico Medical Insurance Pool Albuquerque, New Mexico

deficiencies in internal control that we consider to be material weaknesses. We did identify certain deficiencies in internal control, described in the accompanying schedule of findings and recommendations as item 2014-001 that we consider to be significant deficiencies.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Pool's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which are described in the accompanying schedule of findings and questioned costs as item 2014-001.

New Mexico Medical Insurance Pool's Response to Findings

New Mexico Medical Insurance Pool's response to the findings identified in our audit is described in the accompanying *schedule of findings and questioned costs*. New Mexico Medical Insurance Pool's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mess adams LLP

Albuquerque, New Mexico May 15, 2015



REPORT OF INDEPENDENT AUDITORS ON COMPLIANCE FOR THE MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133

Board of Directors New Mexico Medical Insurance Pool Albuquerque, New Mexico

Report on Compliance for Each Major Federal Program

We have audited New Mexico Medical Insurance Pool's (Pool) compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on the Pool's major federal program for the year ended December 31, 2014. The Pool's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for the Pool's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Pool's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the Pool's compliance.



Board of Directors New Mexico Medical Insurance Pool Albuquerque, New Mexico

Opinion on Each Major Federal Program

In our opinion, the Pool complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2014.

Report on Internal Control Over Compliance

Management of the Pool is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Pool's internal control over compliance with the types of requirements that could have a direct and material effect on the major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Pool's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Directors New Mexico Medical Insurance Pool Albuquerque, New Mexico

Mess adams LLP

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Albuquerque, New Mexico

May 15, 2015

NEW MEXICO MEDICAL INSURANCE POOL SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED DECEMBER 31, 2014

SECTION I. SUMMARY OF AUDITORS' RESULTS

Financial Stateme	nts	
Type of auditors' report issued		Unmodified
Internal control ov	er financial reporting:	
Material weakness(es) identified?		Yes <u>X</u> No
• Significant deficiency(ies) identified?		X Yes None Reported
Non-compliance material to financial statements noted?		Yes <u>X</u> No
Federal Awards		
Internal control ov	er major federal programs:	
 Material weakness(es) identified? 		Yes <u>X</u> No
• Significant deficiency(ies) identified?		Yes <u>X</u> None Reported
Type of auditor's report issued on compliance for federal major programs:		Unmodified
Any audit findings disclosed that are required to be reported in accordance with section 510(a) of OMB Circular A-133?		Yes <u>X</u> No
Identification of Major	Federal Program	
CFDA Number	Name of Federal Program or Cluste	er
93.780	Grants to States for Operation of Qualified High-Risk Pools	
Dollar threshold used t and type B program	o distinguish between type A s	<u>\$ 300,000</u>
Auditee qualified as low-risk auditee?		X Yes No

NEW MEXICO MEDICAL INSURANCE POOL SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED DECEMBER 31, 2014

SECTION II. FINDINGS - FINANCIAL STATEMENT AUDIT

2014-001 Premium Reduction, Significant deficiency and Noncompliance

CONDITION

During our testwork over claims we noted 1 out of 25 instances where the member's file contained support to be placed in the 50% LIPP reduction, but were placed in the 25% LIPP reduction. This was noted as an over payment of premiums in the amount of \$606 for fiscal year 2014.

CRITERIA

Per Article IV, Obligations of Blue Cross Blue Shield of New Mexico (BCBSNM), BCBSNM agrees to perform these eligibility and policyholder functions related to the Pool: determining eligibility based on the Board's established criteria for the LIPP, and if eligible, determining the applicable premium rate to bill the policyholders, as that rate may change from time to time.

CAUSE

During classification by Blue Cross Blue Shield staff, a member was erroneously placed in the 25% premium reduction. The error was not identified during review.

EFFECT

The applicant is paying the incorrect premium amounts. There is also a potential that the members could be renewed that are not eligible for low income premiums.

RECOMMENDATION

We recommend that the NMMIP create policies and procedures in order to verify members are being placed in the appropriate premium reduction categories. We suggest the verification forms be updated to either require the verification or rely on the system verifications.

MANAGEMENT COMMENTS

There are policies and procedures currently in place to verify that members are being placed in the appropriate premium reduction categories. Unfortunately, in this case both the initiator and the verifier did not detect the miscalculation in the number of household members that resulted in the incorrect percentage of premium reduction being assigned. The policies, procedures, and the worksheet have been reviewed by Pool staff, and all have been advised to be more attentive when processing and verifying applications.

NEW MEXICO MEDICAL INSURANCE POOL SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED DECEMBER 31, 2014

SECTION III. FINDINGS AND RECOMMENDATIONS - MAJOR FEDERAL AWARD

None

NEW MEXICO MEDICAL INSURANCE POOL SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS YEAR ENDED DECEMBER 31, 2014

Prior audit report date: May 14, 2014

Period ended on prior audit report: December 31, 2013

Independent auditor of prior period audit report: Moss Adams LLP

Prior Finding

2013-001 Annual Recertification

CLEARED